

MAKE YOUR CLIENTS *Love You*



Tools

Copyright Notice

Copyright © NAMS, Inc. All rights reserved worldwide.

No part of this material may be used, reproduced, distributed or transmitted in any form and by any means whatsoever, including without limitation photocopying, recording or other electronic or mechanical methods or by any information storage and retrieval system, without the prior written permission from the author, except for brief excerpts in a review.

This material is intended to provide general information only. Neither the author nor publisher provide any legal or other professional advice. If you need professional advice, you should seek advice from the appropriate licensed professional. This material does not provide complete information on the subject matter covered. This material is not intended to address specific requirements, either for an individual or an organization.

This material is intended to be used only as a general guide, and not as a sole source of information on the subject matter. While the author has undertaken diligent efforts to ensure accuracy, there is no guarantee of accuracy or of no errors, omissions or typographical errors. Any slights of people or organizations are unintentional.

Any reference to any person or organization whether living or dead is purely coincidental. The author and publisher shall have no liability or responsibility to any person or entity and hereby disclaim all liability, including without limitation, liability for consequential damages regarding any claim, loss or damage that may be incurred, or alleged to have been incurred, directly or indirectly, arising out of the information provided in this material.

Table of Contents

Resource Directory	4
GoToMeeting	4
Calliflower.com	5
Wild Apricot	5
Mojo Helpdesk	6
Zendesk	6
Facebook Group Admin Tools	6
Dropbox	7
Evernote.....	7
Goodreads Quotes.....	8
Brainyquote.com	8
Woobox.....	8
Youzign	9
Canva	10
QRStuff.com.....	10
Infinite Monkeys	10
WishList Member™	11
Digital Access Pass	11
Carbonite.....	12
RoboForm	12
LastPass	12
Google Analytics	13
Top 10 Tools We Love!.....	13
Tools Insiders Get Automatically from Us.....	13
TEAM TOOLS TRAINING	14
Camp Clarity	14
12 Steps to Building a Better Business	14
Weekly Mastermind Call	14
30-Day Challenges Monthly.....	15
Beaver Builder.....	15
Tutorials.....	16

Content	16
Audio and Graphics Galleries	16
Custom Software	16
Tools We Recommend, But Don't Provide	18
Purchase Your Domain	18
Website Hosting - Liquid Web and A2.....	18
Email Hosting -Aweber or GetResponse	19
CRM/Shopping Cart Solution – Infusionsoft	19
Done for You Content - CoachGlue	20
UseYourPLR.com	20
Content Creation Tool - Content Creation Wizard	21
Graphics Solution - eCover Authority	21
Social Media Manager – PostBlazer	22
StockPhotos – Deposit Photos.....	22
Legal Compliance – FTC Guardian	22
GDPR Compliance – Simple GDPR	23
VideoMakerFX.....	23

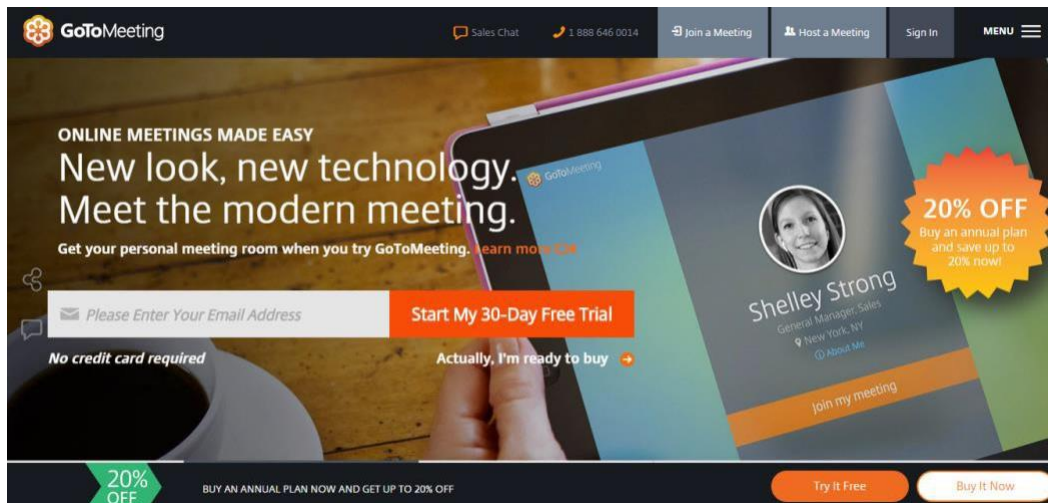
Resource Directory

Lining up resources is another small but important part of running a successful business. Resources for your participants, as well as resources for you, help make the experience better for them.

The right resources can help you write more interesting posts, make things easy for users—and help you easily track what works (and what doesn't)—as well as saving you time. But before investing in any resource, first determine your core needs.

Here are twenty-one resources that Challenge creators and membership site admins swear by:

GoToMeeting



If you like to run webinars for your participants, GoToMeeting is a popular choice of webinar software.

Benefits include:

- screen sharing from iPad or computer
- participants choose their preferred audio source

NAMS, Inc.

[MyNAMS Insiders Club](#)

- personal meeting room with custom URL
- the ability to record your webinars

Plans start at \$39.00 annually.

Calliflower.com

Schedule a group call from “computer, tablet or phone”—either in real time or for a future date—and you can use Skype or a toll-free dial-in number. If you set your group call for a future date, Calliflower automatically sends out invitations and reminders. Includes .MP3 recordings and it is less expensive than GoToWebinar. (Calliflower plans start at \$9.99 per month).

[Wild Apricot](http://WildApricot.org)

STOP doing all those tasks manually
Let us be your membership management **workhorse**



The diagram features a central orange circle with the word "EASY" in white. Surrounding it are six green circles, each containing a feature: "Manage Membership Database", "Drag & drop Website & CMS", "Event Registration & Tracking", "Recurring Online Payments", "Great Customer Service", and "Send Emails & Newsletters".

Trusted by
14,182 small associations
clubs
nonprofits

Ranked the #1 Membership Management software*

- ✓ Easy to use, user-friendly back-end
- ✓ All-in-one membership platform
- ✓ No technical knowledge needed

Try it Free for 30 Days

One of the most inexpensive, complete membership site CMS systems, and one of the most highly praised and functional. (It even won a Capterra award, beating out big name rivals.)

It offers the ability to create landing pages, accept payments, free online support with “incredibly quick help” and an all-access free trial. Wild Apricot practically begs you to organize, present and track an event so you can see for yourself how easy to manage and versatile its membership site system can be.

Prices start at \$40.00 per month (allows 5 admins; 250 contacts).

[Mojo Helpdesk](#)

A “super simple help desk” that allows you a knowledge-base tool, multiple ticket forms, built-in reports, central dashboard and the ability to automate tasks.

There’s a “Mini Me” version, but the \$7.00-per-month Professional version will probably suit you better (especially since it includes time- tracking).

[Zendesk](#)

Super-reliable Helpdesk customer support software that is a current industry standard. Starts at \$29.00 per month for communities (\$25.00 if you pre-pay annually.)

[Facebook Group Admin Tools](#)

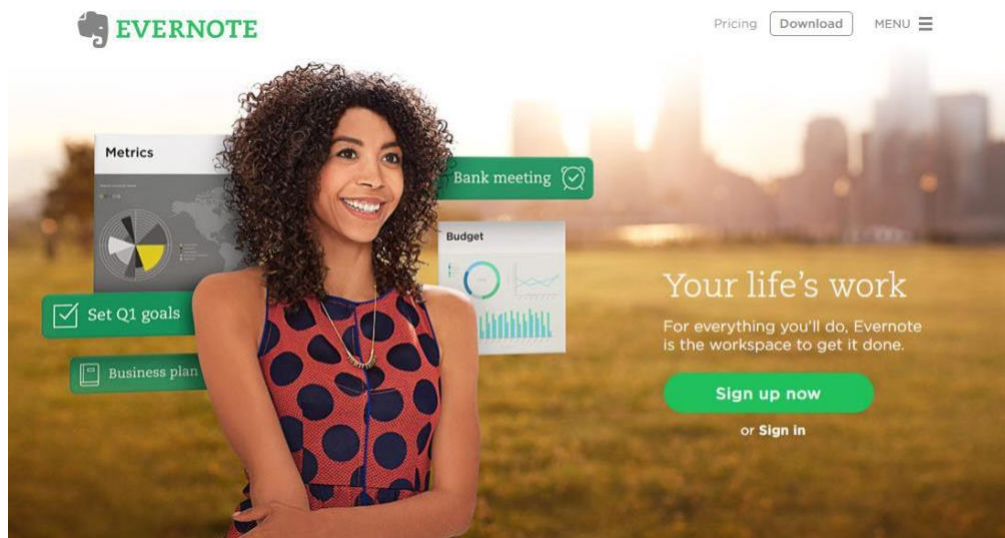
Remember to check out and use your basic Facebook Group admin tools.

(Includes instructions on creating Group events, integrating your Facebook Group with Dropbox and more.)

Dropbox

Speaking of Dropbox, we don't think there's anyone who doesn't know what this free cloud storage system is—but in case you don't, [here's the link](#).

Evernote



Evernote is another staple of coaches everywhere, allowing you to keep yourself organized, make notes, and write everything down (from short lists to whole essays).

You can also “clip web articles, capture handwritten notes, and snap photos to keep the physical and digital details of your projects with you at all times.”

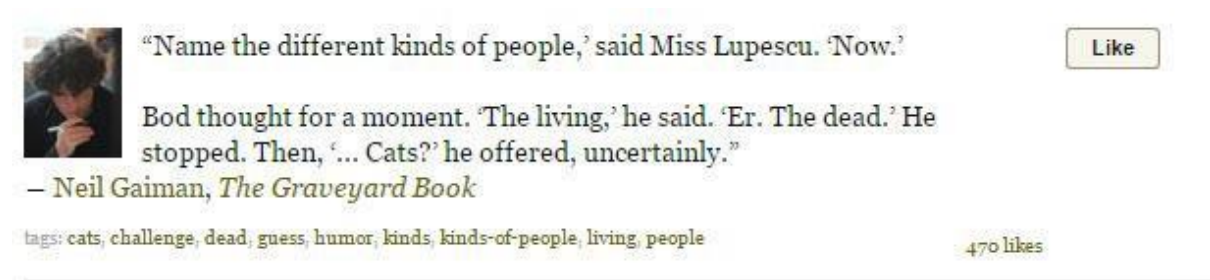
Evernote also allows you to sync everything between your phone and the computer.

There is a basic free plan, but paid plans (with more features) start at \$28.99 per month.

NAMS, Inc.

[MyNAMS Insiders Club](#)

Goodreads Quotes



“Name the different kinds of people,” said Miss Lupescu. “Now.”

Bod thought for a moment. “The living,” he said. “Er. The dead.” He stopped. Then, “... Cats?” he offered, uncertainly.”

— Neil Gaiman, *The Graveyard Book*

tags: cats, challenge, dead, guess, humor, kinds, kinds-of-people, living, people

470 likes

Like

Sharing quotes is another great way to spice up your Facebook Groups post. You can use them to inspire, encourage—and even poke a little fun at yourself.

Brainyquote.com

Another good source of quotes. (You can search with keywords such as “goals” or “challenges” and find highly suitable quotes.)

Woobox

This is the place to go if you want social sharing and promotion apps of all shapes and sizes.

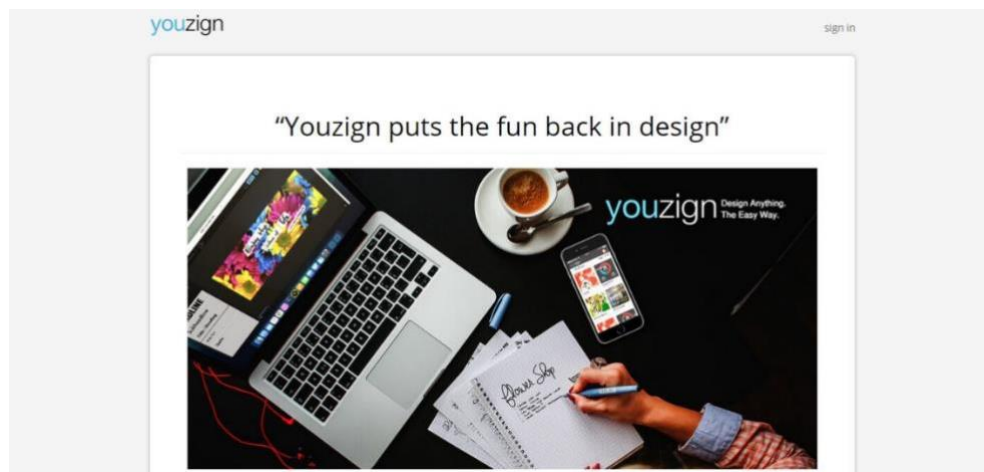
You can choose from:

- ✓ Polls
- ✓ Photo contests
- ✓ Coupons
- ✓ Tabs for Twitter, Instagram, Pinterest, Facebook and YouTube

- ✓ Group deals
- ✓ Rewards
- ✓ Leaderboards And many more choices.

The HTML Fangate and Tab apps are free; as is the “Pick a Winner” app: Beyond that, pricing starts at \$29.00 per month.

Youzign



Youzign is an easy, online graphics-creation service that allows you to make your own custom Facebook Page covers, infographics, posters, YouTube channel art, Twitter covers, ads and more. Links directly to public domain photos at Pixabay.com—and also provides a basic selection of its own images for your use.

Prices vary but it is relatively inexpensive so far. Sign up for a free trial and create an infographic for your group.

Canva

Popular alternative to Youzign (though both are good)! Some people love Canva's "pay as you go" credits system; some hate it—but you can easily create designs for free by simply making sure you don't select a paid graphic to insert (use a free one—there are lots.)

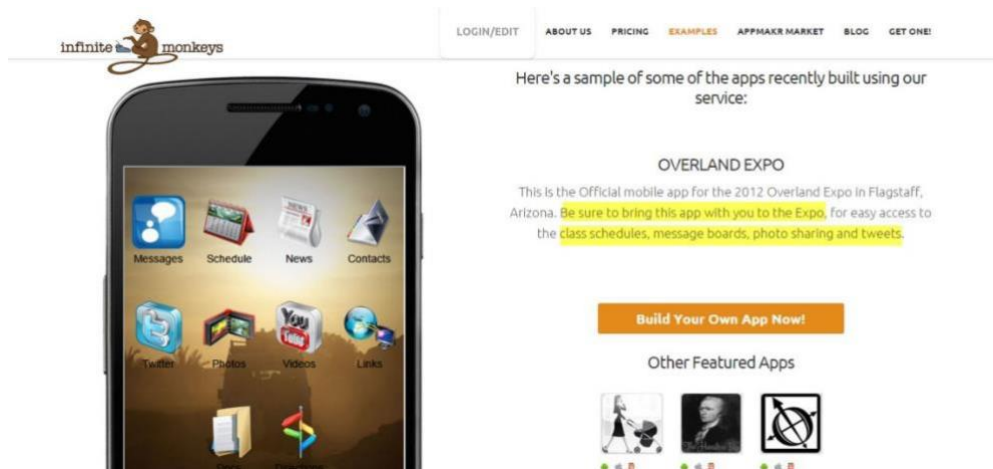
Also comes in iPad app format.

QRStuff.com

Create your own QR code for your Challenge members or for promotion. Put it on your website to take the curious to your sign-up page. Put it in closed, drip-fed pages to take members to rewards or surprise downloads. Point it towards your Event. You don't need to know how to write code: You can create yours in seconds—and customize it for the destination of your choice.

Have some fun with your custom QR code!

Infinite Monkeys



NAMS, Inc.

[MyNAMS Insiders Club](#)

Give your Challenge members something REALLY unique. If you're feeling adventurous, create an app through the incredibly user- friendly Infinite Monkeys platform. Choose from a selection of existing basic apps to customize—or create your own from scratch.

Upload your own backgrounds or choose from Infinite Monkeys gallery. Encourage your members to chat in your apps Live Chat rooms and use the "Facebook style" community walls. Create your own vanity URL and promote your app through a free included custom QR Code and "Hundreds of Dollars of marketing bonuses for our publishers".

Plans start for as little as \$1.00 per month (but do remember if you upload your app to platforms like iTunes, you will have to pay that platform a developer's fee).

WishList Member™

Providing high-value resources on your website for Challenge members, as well as closed content. If your content management system is WordPress, manage these actions easily with the WishList Member™ plugin.

You can use WishList Member™ to automate functions like moving members of your free Challenge to a "Silver" or "Gold" level paid version, drip-feed content on chosen dates or by pre-set criteria, upgrade members, view their stats, move them to different levels or create a central download location.

Integrates with shopping carts too. (\$197.00 for a single-site license.)

Digital Access Pass

Another well-established membership site platform plugin that has received rave reviews. Offers easy-to-use short codes, advanced content dripping system, sneak-peak teaser content and a two-tier affiliate system.

Known for its ease of use. Starts at \$167 for a one-site license—and allows you to pay via PayPal, as well as credit card.

[Carbonite](#)

Security is uber-important when you are running any sort of membership site. And you don't want to lose all your resources, pages, graphics, and so forth if your computer suffers a fatal disaster.

Back your whole computer up to the cloud with Carbonite. It will give you peace of mind and unlike with a WordPress plugin, you can restore files to your computer in minutes with one click.

Business "Pro" plans start at \$269.99 per year.

[RoboForm](#)

Safeguard all your passwords and save yourself hours by never having to look up or go through the "lost password" rigmarole again by creating an ultra-secure Master Password with Roboform. TIP: Write your master password in your Company Manual.

And it's free.

[LastPass](#)

A central password management alternative to RoboForm. We're talking apples and oranges here. Both are free. Both allow you to create a central password to manage all your other passwords. The main difference is in how your brain works. Some people prefer RoboForm, others swear by LastPass.

Upgrade to a paid business level, if you want perks like super-fast help and reinstallation done for you.

Google Analytics

Finally, remember to install Google Analytics on your website and integrate it with any Facebook ads you run.

There are many ways of tracking stats:

- through the plugins and services you use
- through native social media insights
- through your web hosting cPanel

But it should all begin and end with Google Analytics.

Top 10 Tools We Love!

Everyday people ask me about recommendations for tools and programs. These aren't the only ones, but they are the tools I can't live without!

Tools Insiders Get Automatically from Us

First, if you don't know about the [MyNAMS Insiders Club](#) members, check it out here. You'll be amazed at the savings in tools you get.

Check out what a new Insider said after only 24 hours in our membership:



NAMS, Inc.

[MyNAMS Insiders Club](#)

TEAM | TOOLS | TRAINING

If you want to be a part of a like-minded community full of people who get things done the [MyNAMS Insiders Club](#) is the place for you. This group focuses on 12 essential topics every business owner must master to be successful.

Camp Clarity

If you don't have a Vision, you don't have a destination. Without a destination, you're as far as you're going to get. Make the decision to design a vision for your business and your life, and then commit to follow through with focus and organization.

12 Steps to Building a Better Business

We have sold this course for \$999 but decided to include it in the Insiders Club because it naturally followed Camp Clarity. This course walks you through the process of building or improving a business by focusing on the right messaging and getting that message to the right market.

Weekly Mastermind Call

 Jean R Lanoue



Jean R Lanoue I can't wait until it's time for our call. I look forward to this call every week. I've belonged to masterminds in the past and it sometimes felt like a chore to get on the call. Not this one! This call I wait for all week.

Like · Reply ·  1 · 3 hrs



Cathy Chapman As always, great call. If you missed the call, you will especially want to watch the part about how NAMS makes money with free reports and other lead gen!

Like · Reply ·   3 · 1 hr

Our members LOVE this. And the Gurus in the world charging \$25k for coaching and mastermind calls hate it because we offer so much value during this call. And they don't like to work as hard as we do...

We have people from all over the world tuning in each week to ask questions, participate in our training, and hang together in a like-minded community for an hour. Thursdays at Noon ET.

30-Day Challenges Monthly

There are so many things that an online entrepreneur must learn to be successful. It can be incredibly overwhelming, but in our singleness of purpose approach, we focus on one essential topic each month and dig deep into that. It includes List Building, Traffic Generation, Content Creations, Business Operations, Publishing, Social Media Marketing, Outsourcing and others.

Beaver Builder

We love WordPress but really struggled with finding the right page builder to design beautiful pages. Some were too simple. Some were too complex.

Some created pages that created memory issues. But when we found Beaver Builder, we fell in love.

It's simple, well-designed, low-memory impact and easy to use. And it is extendable with pre-made templates (See below).

So, we grabbed this and secured rights to give this to all our members who used WordPress. Yep, unlimited Beaver Builder – a \$300 value – comes with the Insiders Club.

But if you want to get your own Beaver Builder and no club, ok. I don't understand, but okay. [Here's the link to that.](#)

And since we got Beaver Builder for everyone, we decided to get a bunch of excellent premade templates and modules for our members too.

With more than 100 templates and 60 plus modules, you have a fantastic page up fast.

This is a \$250 annual value too.

Tutorials

We provide video tutorials on everything from setting up an Internet Marketing Funnel to working with cPanel or WHM on your server. With more than 1000 hours of tutorials, you select what you need when you need it.

Content

Creating good content is often a place where members get stuck, so each month we provide 30-40 high-quality private label rights articles with a report and ebook on different niche topics.

Great way to start multiple streams of income.

Audio and Graphics Galleries

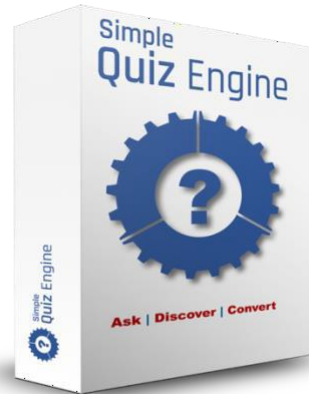
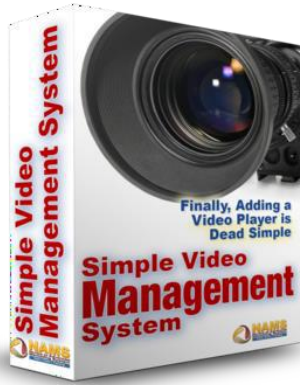
With more than 100 royalty free audio files and dozens of button and marketing graphics, members can spice up any piece of content.

Custom Software

We're WordPress users. And we love tools that automate our processes. So, now we're WordPress tool builders too. And we've got half a dozen great tools that we give our members as well including:

NAMS, Inc.

[MyNAMS Insiders Club](#)



Simple Video Management System (SVMS) – Player and video management tool.

Simple Auto Webinar System (SAS) – Auto webinar management system.

Simple Click Tracker (SCT) – link tracking and redirection tool.

Simple Countdown Creator (SCC) – timers and redirects to add scarcity to your pages.

Simple Quiz Engine (SQE) – a quiz tool for integrating and segmenting your lists by asking people questions.

More coming soon.

Tools We Recommend, But Don't Provide

Purchase Your Domain

[Simple Niche Domains](#)



A huge mistake many new business owners make is buying your domain from the same company you host through. It sets you up for security and accessibility issues. If your host goes down for an extended time, there's nothing you can do if you have the domain registered at the same location. By having hosting and domain registration and with an off-site backup, you can get up and running on a new host in minutes.

Simple Niche Domains is our reseller for GoDaddy domain registration. It's super easy and well-respected.

Website Hosting - Liquid Web and A2

We recommend two hosts. And we use both.

Liquid Web: I love them. Their support is accessible any time and they work with you to resolve any issues. Unfortunately, they are for the big guys who have large websites since they sold off their shared hosting business.

Service is OUTSTANDING. [Check them out here.](#)

[A2](#): Simple, easy and inexpensive. This is really good for the person who just needs a small account or reseller account to host multiple domains on. If you're new to online business or have a low-traffic site with less than 100 pages, I suggest these guys. Think you'll love them. [Check them out here.](#)

Email Hosting -[Aweber](#) or [GetResponse](#)

GetResponse or Aweber

These Autoresponder services haven't been trending as much as other newer ones lately, and that's a shame, since GetResponse has been around since 1999. It costs less than the industry standard Autoresponder, Aweber.com.

Both offer Google Analytics integration and tracking, and single or double opt-in.

PRICING: GetResponse = \$19 / Aweber = \$19

Check it out here: [GetResponse](#) and [Aweber](#)

CRM/Shopping Cart Solution – [Infusionsoft](#)

If you're looking at for an all in one solution, Infusionsoft is great. The more I use it the more I love it. Infusionsoft is the #1 reason my revenue continues to grow and grow. If you're interested in learning more about it, [check out this training Darin Adams from Infusionsoft did for us.](#)

Because we're a trusted advisor with Infusionsoft, we get special deals and a direct line to Infusionsoft training for our customers. Can't beat that.

NAMS, Inc.

[MyNAMS Insiders Club](#)

Done for You Content - [CoachGlue](#)



I hate re-inventing the wheel. But I love creating checklists, templates, worksheets and content to give away to our members.

CoachGlue offers great content for Coaches and Online Businesspeople to use with their clients. I love having a place to start. Staring at blank page is no fun and CoachGlue solves that.

[UseYourPLR.com](#)

Do you have plenty of PL (Done for You Content) but don't have the time to brand it and make it yours?

We do too and that is why we love Melanie and her Team at [Use Your PLR!](#)

They take your PLR and transform it into *your* branded content.

You can thank me later 😊



Content Creation Tool - [Content Creation Wizard](#)

I can't rave about this tool enough! Not only does it help you build your content, but it absolutely forces you to ask the questions your customers are asking. By answering a series of questions, you can create blog posts, sales pages, reports, emails, tips and tools series and tons of other content.

I actually create more than 30-days of tweets and blog posts from one document!

Graphics Solution - [eCover Authority](#)



I'm a Photoshop guy, but eCover Authority is an awesome tool for creating professional graphics FAST! I love to design graphics, but I'm no graphic designer. And really, it doesn't matter. Even my simple little designs are made beautiful with eCover Authority. When I need to create quick simple graphics like book covers, report covers, video and iPad images and 3D graphics.

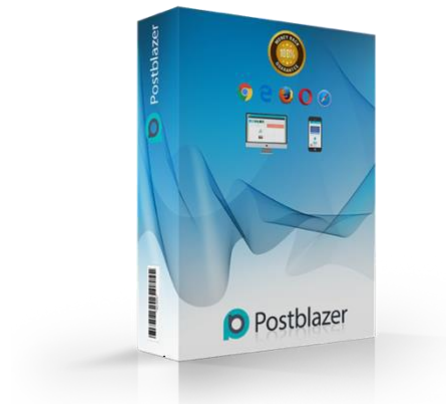
Even when I create a cover flat in Photoshop, I take it to eCover Authority to complete the easy covers. This tool has paid for itself over and over.

I use this tool every day.

NAMS, Inc.

[MyNAMS Insiders Club](#)

Social Media Manager – PostBlazer



Scheduling software like Hootsuite or Buffer with monthly fees can get expensive fast. That's why we recommend our current favorite scheduler. It's a one-time fee. And does nearly everything you want it to do.

StockPhotos – Deposit Photos

Photographs, graphics and videos are an absolute necessity to getting your content read and shared on Facebook as well as on your own blog and in your reports. We ALWAYS go to Depositphotos first.

Listen, I was a photographer for 30 years. I have 20-30,000 images of my own on my hard drive. It's easier for me to go to Depositphotos first for very little money and grab what I need.

Legal Compliance – [FTC Guardian](#)

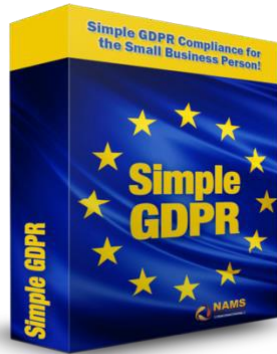
One of the worst things that can happen to any business – online or offline – is to get attacked by the FTC for non-compliance. And it's completely unnecessary. With Attorney Chip Cooper's [FTCGuardian](#) software product you can create legal compliance documents quickly. And much more. And the best part is that you can start with a free basic software package that does most of what you need. Check it out.

NAMS, Inc.



[MyNAMS Insiders Club](#)

GDPR Compliance – [Simple GDPR](#)



In 2018, privacy got real in the European Union and everyone who does business in the EU came under their privacy laws. Simple GDPR helps you get compliant in minutes and control who will be required to agree to the privacy requirements and save yourself thousands in fines. This is a must-have plugin for WordPress sites.

[VideoMakerFX](#)



Fantastically versatile and easy-to-use video creation software. Allows you to create almost any type of video. Allows you to add effects and choose video styles so you can make promo videos, review videos, video sales letters, book trailers, animated videos and more. 20 royalty-free music tracks,

“huge” graphics and backgrounds library, 240+ animated slide scenes, and more.

You can literally make videos in minutes, without having to draw resources from all over the place and using a system like this can actually improve subscriber and visitor engagement.

Best of all? You pay a one-time-only price, and it’s yours. No subscriptions.

PRICING: \$47.00 one-time fee. [Check it out here.](#)